MEMBERSHIP ADVANTAGES



PREPARING PEOPLE TO LIVE & WORK SAFELY EVERY DAY!

WE ARE THE RECOGNIZED LEADER IN SAFETY EDUCATION AND RELATED SERVICES, EMPOWERING OUR MEMBERS AND THE COMMUNITY TO PREVENT INJURIES, SAVE LIVES AND ACHIEVE A CULTURE OF SAFETY EXCELLENCE.





WELCOME TO GREAT LAKES SAFETY TRAINING CENTER!

At the Great Lakes Safety Training Center (GLSTC), a 501c (3) organization, "Preparing People to Live and Work Safely Every Day" is our mission. Founded as a volunteer organization in the 1950's and incorporated in 1989, GLSTC has grown into an organization that offers a surprising array of classes and services to over 260 member companies.

Why consider joining us? Let our members tell you!



"We've been members with GLSTC since the beginning, and their **QUALITY** of instruction is fantastic. Their instructors are experts and the training is top-notch."

- Mike Parsons, Owner, Valley Electrical Contractors



"I can't say enough about how easy, **AFFORDABLE** and convenient using GLSTC has been for Chippewa Nature Center. Of course, the primary benefit is the quality of the instruction, but we also receive value in the classes."

- Dick Touvell, (Retired) Exec. Director, Chippewa Nature



"I love knowing that GLSTC knows ME. Being local and immersed in our communities, they know my needs, our dynamics, and our economic trends. They have a **LOCAL EXPERTISE** that is so beneficial."

- Sharon Miller, Owner/President, ITH Staffing of MI

We're proud of what we do, what we offer, and the chance to play our role in creating safe communities. Thank you for considering becoming a partner and helping us realize this goal!

Roger White

Coatings Operations Manager Niles Plant Services

Board President, Great Lakes Safety Training Center Kelly Juday

Executive Director

Great Lakes Safety

Training Center



WHAT DO WE OFFER?

Great Lakes Safety Training Center provides workplace/occupational safety training and safety services to promote safe communication and business throughout our region and beyond.

Your initial \$375 investment as a Great Lakes Safety Member includes the following services, benefits, and more! Don't wait!

OUR SERVICES

Instructor-led and Hands-on Training

Utilizing our state-of-the-art Hands-on Lab, our training provides real world experiences. This, combined with instructor-led classroom learning increases retention.

Online Safety Courses

We offer access to over 100 on-demand courses through our website 24/7! Courses include OSHA, DOT, CMV, Human Resources, and more!

Background Checks and Security Screening

We provide the most efficient, fast, customized, and highly automated background screening services available.

Safety Plan Audits and Consultations

Our expert team can work with you on compliance, abatement assistance, safety plan review or development, and consultation on any safety need.

Customized Training Development

Our experts can design a safety training curriculum that meets all of your safety needs!

Safety Data Management Tools

Our Learning Management System (LMS) provides centralized record keeping for all training, background screenings, and more.

Site Safety Support

We offer highly qualified and experienced safety professionals for short and long term projects at your site(s).

In a recent study, 94% of our members strongly agree/ agree that we provide quality, value, diverse training offerings, and expert knowledge of our communities!



9



When you secure a membership with Great Lakes Safety you will receive . . .

- **Discounts** on training, consulting, and safety services. Access to our Hands-On Training lab, stocked with state of the art equipment, where 2 employees simulate confined space entry & rescue, fall protection/prevention, Hazwoper training, and much more! Premium access to our secure online Learning Management System, giving you 24/7 3 access to customized training reports, records, and data. Highly qualified instructors and consultants to assist with your compliance needs 4 and safety plan development. **Information delivered to your inbox.** We provide a monthly safety newsletter to keep 5 you up-to-date on upcoming trainings, safety news, tips, and trends. We keep you connected and current. GLSTC provides networking opportunities, 6 other regional safety events, and an annual safety celebration meeting with a nationallyknown kenote speaker. **Discounted pricing** on all online training institute courses, such as DOT, OSHA, 7 Commercial Motor Vehicle, and many more! 8 Access to over 400 free safety videos in our video library, available on our website. Invoicing on *your* terms. Instead of pre-payment for classes and services, GLSTC
 - We care about your family. With the "Safety for the Kids" program, we provide scholarships to students pursuing a certification/degree in a trade, construction, manufacturing, or engineering with an emphasis on safety in the Great Lakes Bay Region.

members can be invoiced for safety service.



COMPANIES THAT CARE, THRIVE.

"Why do we practice safety in the workplace?"

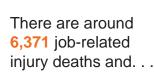
The way a company responds to this question is telling:

Companies that **CARE** tend to say:

- "Our people are our priority."
- "We care about our employees and we have a responsibility to keep them safe."

Companies that care **about** their employees, care **for** their employees. Be a company that **THRIVES**. Partner with GLSTC and invest in a strong safety program to ensure your people get everything they need.

DID YOU KNOW?

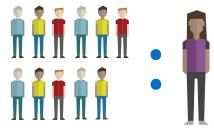




Around 13.3 million non-fatal injuries occur in workplaces in the U.S. in one year.



at work by a ratio of 2:1



Men are more likely to die as a result of a work injury by a ration of 11:1

The occupations that yield the highest death rates are:









AVAILABLE SAFETY TRAINING COURSES AT GLSTC

- Aerial Lift/ Elevated Work Platforms
- American Red Cross CPR/First Aid/AED
- Arc Flash Awareness
- Asbestos Awareness
- Certified Occupational Safety Specialist (COSS)
- Competent Person Fall Protection
- Confined Space Entry & Rescue
- Construction Maintenance Training
- Delivery Training
- Fall Protection
- Fire Extinguisher
- Fire Watch
- Fork Truck Operation
- Hazwoper Series: 40, 24, & 8 hour
- Lead Safety for Renovation, Repair, and Painting
- Leadership Institute
- Lock-Out/Tag-Out
- Office, Service and Lab Training
- OSHA Construction & Gen. Industry: 10 & 30 Hour
- OSHA Education Host Site
 - OSHA 500 Level Train the Trainer Courses
 - Various OSHA specific trainings visit www.emu.edu
- Scaffold User & Competent User
- Site Safety Representative Specific to Site
- Site specific courses for:
 - Dow Chemical
 - Nexteer
 - SC Johnson
- Sologic: Root Cause Analysis

We have many more training options available. Call us to customize training to fit your needs!



GLSTC CULTURE AND CORE VALUES

We value **Integrity** and **Professionalism** in all that we do. We treat each other and our customers with respect and dignity. We strive to always do what is right and ethical. We follow through, doing what we say we are going to do, and taking ownership of the organization. We are positive ambassadors for GLSTC in our community.

We are **Creative and Innovative** in finding solutions and we **Embrace and Drive Change** as we seek new ways of working, solving problems, and managing growth. We always "find a way" and go the extra mile to make good things happen.

We **Deliver WOW Service** to our clients and each other. We are timely and responsive in answering inquiries. We put the customer first and seek ways to help our customers be successful. We are welcoming, friendly and approachable with each other and our customers.

We **Communicate Positively** internally and externally. We build open and honest relationships, listening for clarification and understanding. We speak positively about our coworkers, customers and the organization and do not tolerate any negativity. We constructively and professionally deal with conflict.

We **Build a Positive Team Experience**. We recognize that the success of the team depends on the members and how well they work together. We help each other be successful and celebrate the success of individuals and our team. We back team members up when they are overloaded or stressed. We have each other's back and we never throw team members under the bus. We take time to get to know one another and respect team member strengths and differences.

We have **Passion** for what we do but make time to **Have FUN Safely!** We are friendly and work hard to promote an open and accepting work atmosphere. We use humor appropriately and seek ways to positively break up the day. We actively participate in team events and socials.



TRAIN ANYWHERE WITH OUR ONLINE TRAINING INSTITUTE!

GLSTC also offers online training. The Online Training Institute is set up with a guided tour, course catalog, and additional services to give you and your team more options to receive the training you need. It is all easily accessible at www.glstc.org.



ONLINE COURSES

Our Online Institute offers **over 200 courses**, to choose from in the following categories:

- Best Practices for CMV Drivers
- Cargo Securement
- CMV Driver/Motor Carrier Management
- DOT HazMat
- Environment, Health, & Safety
- Human Resources
- OSHA

Members will receive a 10% discount on all online training courses! Becoming a member will allow you access to all your transcripts 24/7.

Contact us today to receive your member discount code!

Visit: www.GLSTC.org



THE HANDS-ON SAFETY TRAINING LAB

Experience real-world workplace scenarios in our Hands-On Safety Training Lab! We can provide classroom instruction and practical application, preparing your workers for real situations they may face on the job.

Hands-On Training has been shown to raise information retention up to 90% when added to our training materials, lectures, and safety videos. Learning by doing is a critical way to ensure employees retain their safety training.

We offer a variety of hands on training and simulations including:

- Aerial Lift
- Confined Space Entry & Rescue
- Electrical Safety/Arc Flash Awareness
- Eyewash/Safety Shower
- Fall Protection User and Competent Person
- Fire Extinguisher
- Fork Truck
- HAZWOPER Training
- Ladder Safety
- Lockout/Tagout
- Scaffold Safety

Don't see what you're looking for? Contact us for new upcoming trainings and while hands-on simulators; our programs are constantly evolving. Most training can be adapted to be conducted at your location.



















GLSTC'S LEARNING MANAGEMENT SYSTEM STAY CONNECTED!

Great Lakes Safety Training Center's Learning Management System (LMS) is **specifically designed** for our clients. This web-based tool will help you easily and efficiently administer and track your training and compliance.

GLSTC's LMS will support you with administration, documentation, tracking and reporting for both classroom-based and virtual training programs. It also allows for the management and tracking of background checks for employees.

This **easy-to-use**, streamlined system will centralize your record keeping for training and background checks. One of our most popular features is the ability to customize reports and filter data according to your individual needs.

BENEFITS OF LMS

- Save time by having direct access to our registration and background services
- Initiate background checks
- Immediate access to upcoming training
- View data on training and background checks
- Direct email expiration reports
- Customized reporting

WANT TO BE TRAINED?

GLSTC offers *FREE* Member Administrator Training on our LMS to all our member companies. Our LMS provides a powerful tool for you organization to get "front of the line" access to your employees' safety documentation.

Contact <u>glstc@glstc.org</u> to request a user name and schedule training.





GLSTC'S VALUED MEMBERS



ABM

Accenture

Accurate Safety Distributors Inc. Ace-Saginaw Asphalt Paving Co. Acuren Inspections/US Inspection

Adecco E & T Adecco O & I

Advanced Industrial Services Advanced Safety Consulting

AECOM Aerotek

Air Products and Chemicals, Inc.

Airgas Great Lakes

AKT Peerless
Alloy Construction

Amcomm Telecommunications Inc. American Mitsuba Corporation Anthony Gushow & Sons, Inc.

Aptar

Arcadis US Inc. Arnold Center

Associated Builders & Contractors

ATI Group AVI-SPL

Axion Logistics Ltd.
Badger Daylighting Corp.

Bay Area Water Treatment Plant

Bay Cast

Bay Group Ventures Beam Industries

Bierlein

Blasy Electric Inc.

Brandenberg Industrial Services

Brandle Roofing

BrandSafway Industries Breitburn Operating, LP

Bri-Car Roofing
Cabot Corporation

Caravan Facilities Management

Cargill

Carrollton township Case Systems Inc.

CBTS

CDI Engineering Solutions CE Power Solutions, LLC

Central Asphalt, Inc.
Central Ceiling North
Champagne & Marx

Chippewa Nature Center

Choice Concrete Construction Inc

Cintas Circle K

City of Midland

Clark Contracting Services

CleanNet Usa, Inc.
Compass Group
Compuvision Systems
Conti Corporation

Corrigan Moving Systems

Corteva

County of Midland

Covenant Occupational Health CPI Engineering/Lubrizol

CR Meyer
D & D Asphalt
Dean Boiler Inc.
Deloitte & Touche

Delta College Corporate Service

Detroit Dismantling District Council 26

Diversified

Dobson Industrial, Inc.

Dow

Dunn Paper

Duperon Corporation

DuPont

Emerson Process Management Power

Enerfab, Inc. ESCON Group

Everett Carpet Company

Fabiano Brothers
Fisher Contracting
Fisher Sand & Gravel

Fisher Transportation Co. Inc.

GLSTC'S VALUED MEMBERS CONTINUED



Forward Corp.
G.E. Insulation
GDI Omni, Inc.
Gemini Group

General Acid Proofing Gladwin Tank Mfg. Glazing Solutions, Inc.

Gohm Insurance Restoration
Grand Rapids Metrology
Grand River Construction
Granger Construction

Great Lakes Bay Construction Great Lakes Bay Health Center

Greater Michigan Construction Academy Greater Midland Community Center

Harris Sheet Metal Hayes Mechanical

HBC Specialized Contracting

HCL Technologies

Hemlock Semiconductor Hoby's Contracting

Horizons Conference Center

Hydaker & Wheatlake

HydroChem

IDG USA LLC—Midwest Division

leuter Insurance

IFF

In2Gro Technologies LLC

Ingenuity IEQ

ITH of Michigan, LLC

J.E. Johnson J. Ranck Electric

J.R. Heineman & Sons, Inc.

Jackson National Life
Jan X-Ray Service
Jergens Insulation
Jimco Fire Protection
Job Site Services
Job-Site Safety LTD
John E. Green
Johnson Controls

Johnston Contracting

Joseph M Day Company

JR Automation Technologies, LLC

Kawkawlin Roofing Kelly IT & Engineering

KnightFM

Koch Specialty Plant Services Inc.

Kochville Township

K-R Metals Lake Painting

Laskape Design & Landscape

Local 1098

Local 324 Int'l Union

Local 47—Int'l Assoc Heat & Furnace

Local 85

Lloyd's Cabinet Shop

M.A.P. Mechanical Contractors Inc.

MacAllister Rentals
Mag Insulation

Magnum Construction

Mainscape, Inc. Mann's Painting

MCATF—Saginaw Training Fund

McDowell & Associates McNally—Nimergood Mears Engineering Melling Products

Merchant Excavating, Inc.
Merrill Technologies Group

Mersen

Metal Arts Construction

Michigan Air Compressor Technologies

Michigan Specialty Coatings Michigan Workforce, Inc.

Mid American Inspection Service
Mid Michigan Pride Painting
Mid State Oil Tools, Inc.
Midland Center for the Arts
Midland Cogeneration Venture

Midland Compounding & Consulting Midland County Habitat for Humanity

Midland Engineering
Midland Fence Company

GLSTC'S VALUED MEMBERS CONTINUED



Midland Glass Company MidMichigan Health Mike's Custom Tile Co.

Mistras Group Modernistic

Moltus Building Group, LLC Monarch Welding & Engineering

Murin Company

Murray Painting Company

Nalco Company

National Industrial Shop Coatings National Roofing & Sheet Metal NBS—Navigating Business Space

Nelson Electric Newmark

Nexteer Automotive Niles Industrial

Niles Plant Services

North American Dismantling Corporation

Northern Industrial Supply

NuSystems, LLC O'Keefe Electric

OBR Cooling Towers, Inc.

Otis Elevators

Parsons Insulation, LLC Pat's Gradall Service, Inc. Pepsi Beverages Company

Pro Soil

Pro-Tech Cabling Pumford Construction

Pyramid Paving

Quantum Technical Services, LLC

R & R Ready-Mix Inc. R L Bondy Insulation

R.B. Satkowiaks City Sewer

Railserve, Inc.

Remer Plumbing, Heating & Air Conditioning

Renew Valve

Republic Waste Services of N. MI

Robinson Industries

Rohde Bros. Excavating, Inc. Ryan Incorporated Central

Saint-Gobain S.C. Johnson Schad Boiler

Schreiber Corporation

Scioto Services

Sebewaing Tool & Engineering

Securecom Inc.

Sentinel Integrity Solutions Sequin Lumber Company Serenus Johnson & Son

ServiceMaster of the Tri-Cities

Servinski Sod Service

Servpro

Soil and Materials Engineers

Space, Inc.
Spence Brothers
Spicer Group

Stevens Worldwide Van Lines

Stock Drilling, Inc. Straus Masonry Inc.

STT, Inc.

Sugar Construction

Sulzer Tower Field Service

Sunbelt Rentals Inc

Superior Safety Services

Taplin Group

Team Industrial Services

Teikoku—USA

Teledyne Instruments, Inc. Three Rivers Corporation

Ticon, Inc.

TK Elevator Toshiba Town & Country Group

Tradesmen International, Inc.

Trane US, Inc. Tri-Steel, Inc. Trinseo LLC Trillium

TurbinePROs

Tweet/Garot Mechanical, Inc.

U.S. Sheet Metal

United Group Services, Inc.

GLSTC'S VALUED MEMBERS CONTINUED



US Trackworks, LLC
Valley Electric
Valley Steel
W. Soule & Company
Wade Trim
Wendling Sheet Metal
Whaley Steel Corp.
Windemuller Electric
Wolgast Corporation
Xaerus Performance Fluids
Xalt Energy
XPO Logistics Worldwide, Inc.
Zentx Media Group



GREAT LAKES SAFETY TRAINING CENTER BOARD OF DIRECTORS

President

Roger White, Niles Plant Services

Vice President

Michael Erickson, MidMichigan Health

Treasurer

Mark Trinklein, Valley Electrical Contractors

Secretary

Ronnie Neumann, Alloy Construction

Board Members

Alison Beatty, Dow Chemical
Jeff Berger, Covenant Healthcare
J.W. Fisher, Fisher Contracting
Ted High, Three Rivers Corporation
Bryan Johnson, Dow Chemical
Jim Sears, C.B. Richard Ellis
Don Taylor, Nexteer Automotive

A NOTE FROM OUR PAST PRESIDENT



"As a GLSTC member for more than 30 years, Alloy has participated in many different services and I can sum up the benefits in two words: culture change. What does that mean? GLSTC has evolved from a facility that provides support to the members by way of safety training, to a "center" for members to learn, share, and continuously grow together.

This setting nurtures the mindset that everyone should go home in the same condition they came to work that morning. Side benefits - added **confidence and peace of mind** on the job and reduced insurance premiums for the members, as well as their customers, due to steadily reduced accidents. We are more than fortunate to have a training facility of this caliber right her in our back yard."

- Ronnie Neumann, Alloy Construction

GREAT LAKES SAFETY TRAINING CENTER STAFF



Kelly Juday
Executive Director



Melody DeBoltDirector of Operations



Jill Dougherty Special Programs Marketing Manager



Susan Schalk Human Resources Manager



Mike Sauve Senior Safety Specialist



Marc White
Senior Safety Specialist



Doug Altenburg Senior Safety Specialist



Greg MillerSenior Safety Specialist



James McDaniel Senior Safety Specialist



Taylor MetivaAdministrative Assistant to the Director of Operations



Nicole Wallace
Background Administrator



Tricia Crivac
Accountant & Bookkeeper

GREAT LAKES SAFETY TRAINING CENTER MEMBERSHIP APPLICATION



Company Profile									
Company Name:	Date:								
Website:									
Mailing Address:									
City:	State:	Zip Code:							
Phone:	Fax:								
Accounts Payable Rep:									
Phone:	Email:								
CEO/President:	Email:								
Contact Information									
Primary Contact:	Email:								
Position:									
Secondary Contact:	Email:								
Position:									
*Note - All persons listed above will be added to GLSTCs email list.									
General Information									
Please provide a general description of your business:									
Please check any facilities you may work in:									
	Johnson Hemlock Semiconductor C	Covenant Health							
MidMichigan Health Xalt Energy	Other								
Please check all services you are interested in:									
Safety Training Background Check	cs CPR/AED Site Rep Safety	Safety Consulting OSHA Training (EMU)							
Other									



GREAT LAKES SAFETY TRAINING CENTER





Member Credit

Approved references will allow members an extension of 30 days of credit for billing purposes. Invoices that are more than 30 days over due will be assessed 1.5% (monthly) services charges. In the event of default, member companies are liable for all costs of collection, including attorney fees and court costs. Member companies with balances over 90 days overdue forfeit member benefits and will be required to re-apply.

court costs. Member companies with balances over 90 days overdue forfeit member benefits and will be required to re-apply.								
Credit reference #1 Company Name:								
Mailing Address:								
City:		State:			Zip Code:			
Phone:					Fax:			
Credit Reference #2 Company Name:								
Mailing Address:								
City:		State:			Zip Code:			
Phone:					Fax:			
Credit Reference #3 Company Name:								
Mailing Address:								
City:		State:			Zip Code:			
Phone:					Fax:			
Payment								
Membership Type:	Initial M	embership \$375.00 Membership			Renewal \$350.00			
Payment Type:	Cash	Check	Visa	MasterCard	Discover	American Express		
Credit Card Number:				CCV Number:				
Name on Card:		Expiration:			Signature:			
Terms & Conditions								
By signing below I agree to the credit terms and authorize Great Lakes Safety Training Center to contact my credit references for account verification.								
Signed:					Date:			
Printed Name:					Title:			

